



# HOUSE OF MERCY

## FY2020 Annual Report

P.O. Box 808  
Belmont, NC 28012  
704-825-4711  
[www.thehouseofmercy.org](http://www.thehouseofmercy.org)



**History and Mission:** Founded in 1991 by the Sisters of Mercy of the Americas, House of Mercy's mission is to give individual and corporate witness to the compassion and love of God to persons living with HIV/AIDS while embracing the values of sacredness of life, justice, human dignity, service, and integrity.

In addition to room and board for up to six people at a time, the House of Mercy Residential Program provides clinical treatments, therapies, and activities designed to enhance the physical, social, emotional, and spiritual lives of our residents.



New to our service array at the end of FY2020, the House of Mercy Bridge Program provides support to low-income people with HIV at two stages in their journey: before they become so sick that they need residential care and after a stay at House of Mercy or facing an acute health/medical need. These services include support with accessing housing and benefits, as well as assistance with treatment adherence and other emergency supports as needed.



With the Bridge Program in operation, we will now be able to continue supporting our residents after they transition back out into the community, and also to reach significantly more people with HIV who need supportive services.

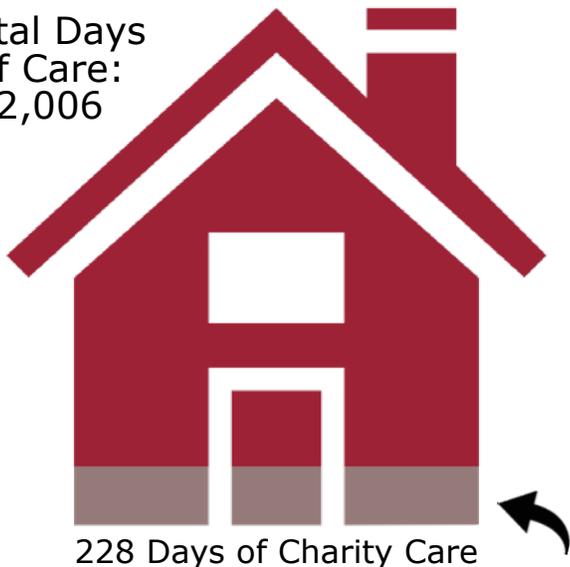
***Providing hope, healing, and a home  
for people living with HIV.***



# HOUSE OF MERCY

## FY2020 Annual Report

Total Days of Care:  
2,006



228 Days of Charity Care



This Spring brought the challenges of pandemic restrictions, and we found ways to keep ourselves busy and always see the joyful side of things.

## Mission

We said goodbye to Shirley, our Director of Nursing for 22 years...



and welcomed Kesha, (right) our new Director of Nursing, into the House of Mercy Family.



Residents from Cleveland, Gaston, and Mecklenburg counties.

### 2019-2020 Resident Demographics

63% male	25% age 20-29
38% female	13% age 30-39
	25% age 40-49
63% African American	38% age 50 and older
25% Caucasian	
13% Hispanic/Latinx	



# HOUSE OF MERCY

## FY2020 Annual Report

### *Leadership*

## 2020 Board of Directors



Cicely Johnson, Chair  
Director of Bank Compliance  
USAA



Jennifer Aliff  
Senior Director of Continuous  
Services  
Hospice & Palliative Care - Charlotte



H. Yates Dunaway IV, Treasurer  
Real Estate Development  
Dogwood Real Estate Interests, LLC



Nicole Fitz  
Executive Director HR Operations  
and People Analytics  
Ally Financial Inc.



Emily Chambers Sharpe, Ex Officio  
President & CEO  
House of Mercy



Sarah Flaherty  
Digital Project Manager - Marketing  
Equitable



LaTanya Johnson  
Director of Learning  
Hospice & Palliative Care - Charlotte



Daniel Kling  
Assistant Professor of Finance  
Belmont Abbey College



John Panzica  
Deacon  
Queen of the Apostles



Michael Osterhout  
Technology Relationship Manager  
Wells Fargo



# HOUSE OF MERCY

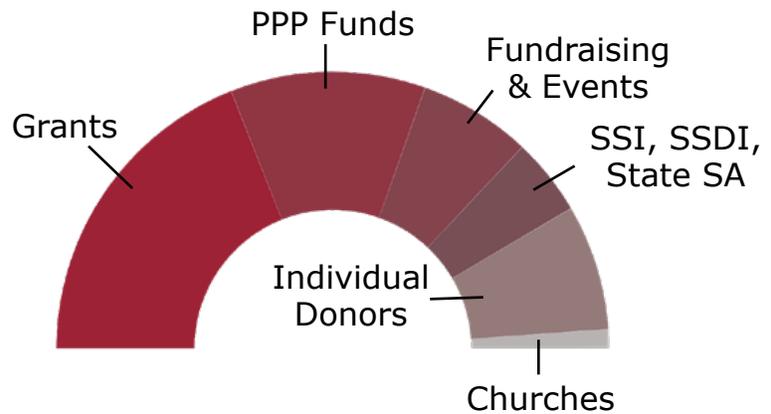
## FY2020 Annual Report

### 2019-2020 Grant Partners

- Sisters of Mercy of NC Foundation • Carolinas Care Partnership • The Cannon Foundation • The Merancas Foundation • Broadway Cares/Equity Fights AIDS • The Dowd Foundation • Gaston County Virus Relief Fund • MAC AIDS Fund • Bank of America Charitable Foundation • The Dover Foundation • Poverty, Justice & Peace Fund • Wells Fargo Foundation • The Charles & Irene Nanney Foundation • Gaston Community Foundation • Kent R. Hofmann Foundation • Jerry R. Licari Foundation • The Titmus Foundation • The Howe Foundation • Walmart Foundation •

## Resources

### Program Funding Sources



### The 2020 Walk for AIDS went virtual!

After the in-person event was postponed due to the pandemic, the 2020 Walk took place virtually in September this year, raising a total of \$31,447.74.

### Donor Retention Rate

# 41.97%

This year, we had 144 donors who have given for three or more years! Thank you to everyone who faithfully supports our mission.



Our volunteers were as loyal as ever... even after they had to get creative with restrictions.

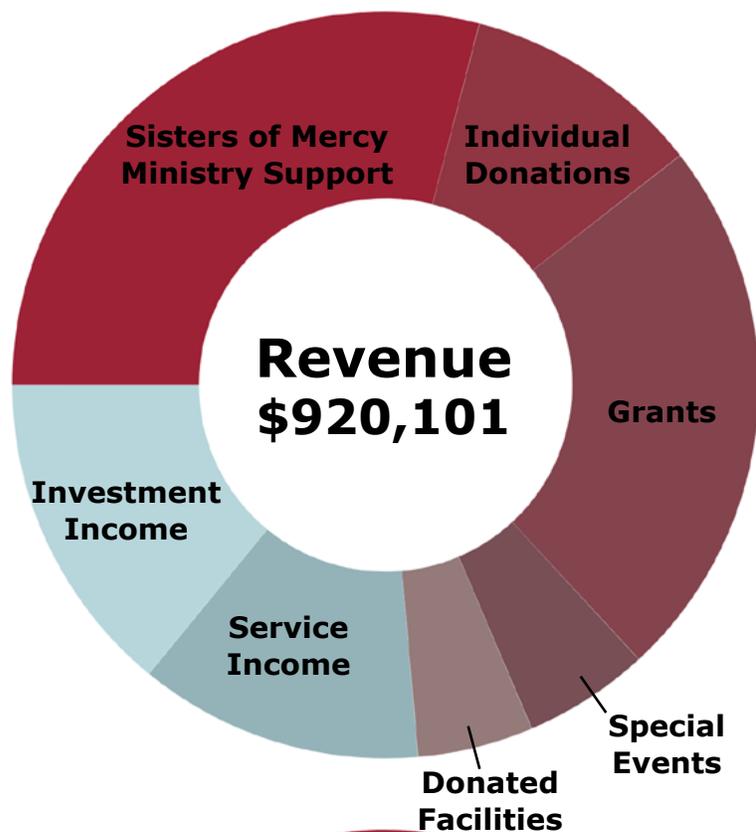




# HOUSE OF MERCY

## FY2020 Annual Report

### Stewardship

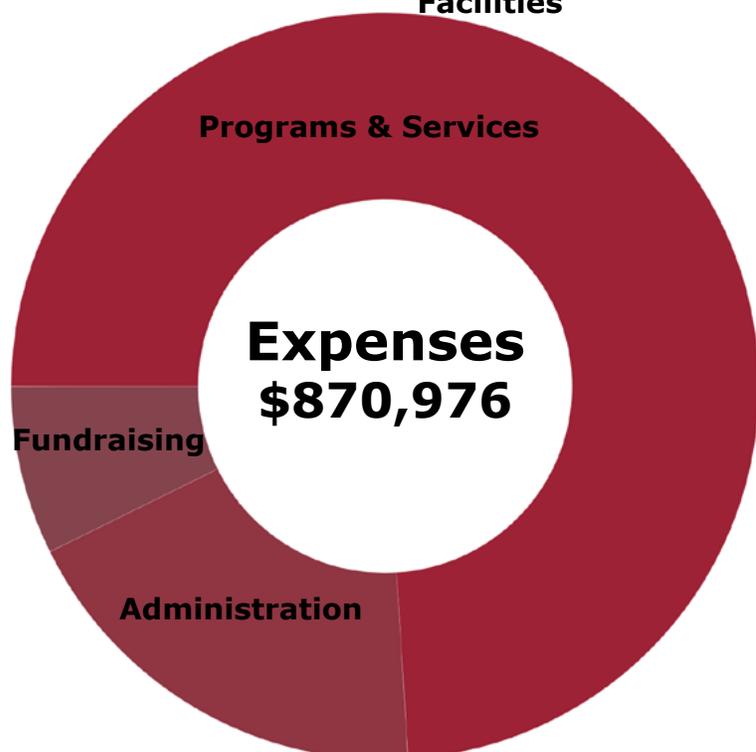


FY2020 was unlike any year House of Mercy has ever seen. We began the year focused on our strategic vision for the future of the agency and ended it during a pandemic. And in the midst of it all, House of Mercy continued to be a place of hope, healing, and a home for people living with HIV.

We learned new ways to support our residents and got creative about getting them the things that they need. We ventured into virtual methods for fundraising, took the steps to create a new program to meet ever-emerging needs, and were reminded that we have an incredibly generous community as they stepped up to take care of those we serve.

As we look forward to the future our programs, we are excited to continue providing cost-effective, compassionate residential care to people living with HIV and extend that same compassionate helping hand to those in the community as well.

To stay up-to-date on House of Mercy news, visit our website at [www.thehouseofmercy.org](http://www.thehouseofmercy.org), follow us on social media, or email [houseofmercync@gmail.com](mailto:houseofmercync@gmail.com) and request to be added to our mailing list!



Daily cost of care:

**\$433**

per resident